

## College of Business and Administration - Bachelor of Science in Business - PGM

### Academic Advising Hours:

**Location:** Main Hall 208

**Hours:** Monday: 9am-5pm Walk-in Advising  
Tuesday–Friday: 9am-4pm Appointments Only  
Call: (719) 255-3260

**Website:** [www.uccs.edu/advising](http://www.uccs.edu/advising)

### General Academic Information

#### Academic Policies

All students enrolled in the College of Business are subject to academic policies and procedures as outlined in the University of Colorado Colorado Springs Academic Catalog. *Please read the 2015 – 2016 Catalog carefully.*

#### Business Major Degree Requirements

- The undergraduate degree requires 120 credit hours with courses covering general education, general business, and specific areas of interest (emphases/minors).
- Upper-division Hours:** A minimum of 45 credits must be upper-division (3000 or 4000-level) course work.
- Residency:** Candidates for the BS in Business must complete a minimum of 30 credits of course work (to include the 18 credits in the area of emphasis and BGSO 4000 & STRT 4500) as a College of Business student.
- Transfer Restriction:** A maximum of 60 semester hours of appropriate academic credit taken at a junior or community college may be applied toward the undergraduate degree in business.
- The College reserves the right to disallow any credit that is not appropriate academic degree credit.
- The College does not allow students to pursue a 2<sup>nd</sup> bachelor's degree in business.

#### The College of Business divides the curriculum into two components: Skills Courses and the Professional Program.

Skills courses are completed in the freshman and sophomore years and provide students with a foundational knowledge of business skills and competencies. Skills courses must be completed with a C- or better and are the following courses: ACCT 2010, ACCT 2020, ECON 1010, ECON 2020, ENGL 1310, MATH 1040, MATH 1120, MGMT 3000, QUAN 2010, and QUAN 2020. Upon the successful completion of the freshman and sophomore years, business students move on to the Professional Program. The Professional Program gives students the opportunity to gain knowledge of core business concepts but also allows students a focused area of study in their chosen emphasis. The Professional Program consists of the Junior Core classes (FNCE 3050, MGMT 3300, MKTG 3000, INFS 3000 and OPTM 3000), an emphasis (18-24 hours - courses depend on student's choice) and two Senior Capstone courses (BGSO 4000 and STRT 4500). All Professional Program courses must be completed with a C- or better.

The GPA requirements for business students to earn an area emphasis are as follows:

- 2.0 cumulative CU GPA
- 2.5 College of Business GPA

- 2.5 Area of Emphasis GPA
- Completion of all skills, junior core, capstone and emphasis courses with no grade below C-.

Students not meeting the above criteria will not graduate with a Professional Program Area of Emphasis, but may qualify for a General Business degree if their cumulative CU and Business GPAs are at least a 2.0.

#### Probation/Suspension

College of Business rules governing probation and suspension are as follows: Any College of Business student who has attempted 12 or more hours at any CU campus, or has attempted 12 or more hours in the College of Business, shall be immediately placed on probation if their cumulative CU GPA, Business GPA, and/or term GPA falls below 2.0. Additionally, any College of Business student earning all failing grades, or no academic credit, for any semester will be placed on probation. Students may remain on probation for up to four semesters as long as they maintain a minimum GPA of 2.25 each semester and obtain no grade below a C-. Once a student receives a cumulative CU GPA or College of Business GPA of 2.0 or above, they will be removed from probation. Failure to meet probationary provisions will result in **Indefinite Suspension**.

#### Compass Curriculum

Compass Curriculum is the campus-wide general education program at UCCS. The Compass Curriculum has multiple components, many of which will coincide with the degree requirements listed in this guide. Please visit the Compass Curriculum website at [www.uccs.edu/compasscurriculum](http://www.uccs.edu/compasscurriculum), review your degree audit, or check out the Compass Curriculum advising guide for specific course details. The required components are listed below and referenced in the guide.

#### REQUIRED COMPASS CURRICULUM COMPONENTS:

Component	Course
<b>Gateway</b>	GPS 1010
<b>Explore – Arts, Humanities and Cultures</b>	See Degree Audit <sup>1</sup>
<b>Explore – Society, Behavior and Health</b>	ECON 1010
<b>Explore – Physical and Natural World</b>	BIOL 3450
<b>Navigate</b>	BGSO 4000
<b>Summit</b>	STRT 4500
<b>Writing Intensive Course (WIC)</b> <i>Two courses with at least one upper-division (3000+ level).</i>	MGMT 3000 + See Degree Audit <sup>1</sup>
<b>Inclusiveness<sup>1</sup></b>	MGMT 3300
<b>Sustainability<sup>1</sup></b>	BGSO 4000

<sup>1</sup> Select a course that fulfills BOTH Arts, Humanities and Cultures AND Writing Intensive.

## Business Areas of Emphasis:

### BUSINESS ADMINISTRATION

The Business Administration emphasis allows the student to select 18 semester hours of upper-division business course work (six – 3 credit hour courses) based on the individual's particular interests and objectives. Courses must be selected from at least two different emphasis areas to provide a solid business foundation. Course work selected must be pre-approved via a contract.

**Total 18**

### ACCOUNTING

ACCT 3010	Intermediate Accounting I	3
ACCT 3020	Intermediate Accounting II	3
ACCT 3110	Cost Accounting	3
ACCT 4210	Individual Income Tax	3
ACCT 4600	Auditing	3
ACCT Elective	Select one from ACCT 4220, 4310, or 4410	3
<b>Total</b>		<b>18</b>

### INTERNATIONAL BUSINESS

FNCE 4400	International Financial Management	3
INTB 3600	International Business	3
INTB 4800	International Management	3
MKTG 4900	International Marketing	3
INTB Elective	Select two courses from COMM 3280, ECON 3280, 3410, HRMG 4850, INTB 4610, 4960, MGMT 3900, PSC 4210, 4250, SOC 4380	6
<b>Total</b>		<b>18</b>

### FINANCE

FNCE 4000	Advanced Corporate Finance	3
FNCE 4100	Cases & Concepts in Finance	3
FNCE 4200	Investment & Portfolio Management	3
FNCE 4400	International Financial Management	3
FNCE 4500	Money & Banking	3
FNCE Elective	Select one from FNCE 4250, 4590, 4700, 4800, 4960, ACCT 3020, 3110	3
<b>Total</b>		<b>18</b>

### MANAGEMENT

HRMG 4380	Human Resource Management	3
MGMT 3900	Improving Personal & Team Creativity	3
MGMT 4110	Experiences in Leadership	3
MGMT 4370	Organization Development & Change	3
MGMT 4500	Principles of Negotiation & Conflict Management	3
MGMT Elective	Select one course from HRMG 4390, 4410, 4850, 4960, INTB 4800, MGMT 4960, MKTG 3300, 4400, OPTM 3390, 4100	3
<b>Total</b>		<b>18</b>

### HUMAN RESOURCES MANAGEMENT

HRMG 4340	Collective Bargaining & Labor Relations	3
HRMG 4380	Human Resource Management	3
HRMG 4390	Legal & Social Issues in HR	3
HRMG 4410	Motivating, Rewarding, Developing Empl.	3
HRMG 4850	Directed Research in HR & Management	3
HRMG Elective	Select one from HRMG 4960, MGMT 3900, 4110, 4370, OPTM 3390, 4100	3
<b>Total</b>		<b>18</b>

### MARKETING

MKTG 3300	Marketing Research	3
MKTG 4650	Promotion Management & Strategy	3
MKTG 4800	Marketing Policies & Strategies	3
MKTG Electives	Select three courses from MKTG 3400, 3550, 4400, 4500, 4510, 4550, 4600, 4700, 4900, 4960	9
<b>Total</b>		<b>18</b>

### INFORMATION SYSTEMS

<i>Information Systems program will total 126 hours.</i>		
INFS 3070	Foundations of Business Programming	3
INFS 3080	Web-based Business Programming	3
INFS 3400	Database Concepts & Applications	3
INFS 3700	Computer Networks & Telecomm	3
INFS 3750	Information System Security Management	3
INFS 4050	Information Technology Integration	3
INFS 4100	Systems Analysis & Design	3
OPTM 3390	Managing Projects Competitive Advantage	3
<b>Total</b>		<b>24</b>

### SERVICE MANAGEMENT

HRMG 4380	Human Resource Management	3
MGMT 4110	Experiences in Leadership	3
MKTG 4400	Service Management & Marketing	3
OPTM 4100	Managing Service Operations	3
SVMG Electives	Select two courses from HRMG 4340, 4390, 4410, 4850 4960, MGMT 3900, 4370, 4960, MKTG 3300, 4500, 4510, 4960	6
<b>Total</b>		<b>18</b>



# College of Business and Administration – Bachelor of Science in Business – PGM

Department website: <http://www.uccs.edu/business>

Degree Requirements	Courses		
<b>Required Business Courses</b> (42 hours)  <i>* Course must be passed with a C- or better.</i>	Complete all of the following courses:		
	INFS 1100	Microsoft Office Apps and Computer Basics	3
	BLAW 2000 OR SPTM 2000	Business Law  Sport Law	3
	ACCT 2010*	Introduction to Financial Accounting	3
	ACCT 2020*	Introduction to Managerial Accounting	3
	QUAN 2010*	Business Statistics	3
	QUAN 2020*	Process and Statistics-Based Decisions	3
	MKTG 3000*	Principles of Marketing	3
	MGMT 3000*	Integrated Skills for Management	3
	FNCE 3050*	Basic Finance	3
	INFS 3000*	Introduction to Management Information Systems	3
	MGMT 3300*	Introduction to Management & Organization	3
	OPTM 3000*	Fundamentals of Operations Management	3
	BGSO 4000*	Business, Government and Society	3
	STRT 4500*	Strategic Management	3
<b>Business – General Education Courses</b> (35 hours)  <i>* Course must be passed with a C- or better.</i>	Complete the following courses:		
	GPS 1010	Gateway Program Seminar	3
	ECON 1010*	Introduction to Microeconomics	3
	ECON 2020*	Introduction to Macroeconomics	3
	ENGL 1310*	Rhetoric & Writing I	3
	ENGL 2080	Business & Administrative Writing OR ENGL 2090 Technical Writing ( <i>Information Systems students only</i> )	3
	MATH 1040*	College Algebra	3
	MATH 1120*	Calculus for Business and Economics	3
	BIOL 3450*	Anatomy & Exercise Science Applied to Golf	4
	COMM 2010 OR COMM 2100	Oral Communication in the Workplace  Public Speaking	3
	Explore Elective	Must meet BOTH the Arts, Humanities & Cultures AND the Writing Intensive requirement	3
	Open Electives	Any course of your choosing	4
	PORT 3000	Writing Portfolio Assessment	0
	<b>Professional Golf Management Courses</b> (25 hours)  <i>All PGM courses must be passed with a C- or better.</i>  <b>PGM Non-Course Requirements</b> <ul style="list-style-type: none"> <li>• PGA/PGM Seminar &amp; Exam 1</li> <li>• PGA/PGM Seminar &amp; Exam 2</li> <li>• PGA/PGM Seminar &amp; Exam 3</li> <li>• Playing Ability Test (PAT)</li> <li>• PGA National Career Seminars</li> <li>• PGA Professional Development Electives</li> </ul> <i>See your academic advisor for details or visit <a href="http://www.uccs.edu/pgm">www.uccs.edu/pgm</a>.</i>	Complete all the following courses:	
PGMT 1002 Qualifying/Level 1 of PGA Golf Mgmt Part I			3
PGMT 1012 Level 1 PGA Golf Management - Part 2			2
PGMT 1100 Cooperative Internship Level 1			1
PGMT 1202 Introductory Golf Instruction			2
PGMT 2002 Level 2 PGA Golf Management			2
PGMT 2202 Intermediate Golf Instruction			2
PGMT 2502 Turfgrass Management			1
PGMT 2100 Cooperative Internship Level 2			1
PGMT 2110 Cooperative Internship Level 2			1
PGMT 2012 Level 2 PGA Golf Management Part 2			1
PGMT 3002 Level 3 PGA Golf Management			3
PGMT 3202 Advanced Golf Instruction Part I			2
PGMT 3602 Food and Beverage Management			1
PGMT 3212 Advanced Golf Instruction Part 2			1
PGMT 4100 Cooperative Internship Level 3			1
PGMT 4110 Cooperative Internship Level 3			1

<b>Area of Emphasis</b> (18– 24 hours)  <i>All Emphasis courses must be passed with a C- or better.</i>	Students choose an area of emphasis from the following options:	
	Accounting	18
	Business Administration (online option available)	18
	Finance	18
	Human Resources Management	18
	Information Systems ( <i>program will total 126 hours</i> )	24
	International Business	18
	Management	18
	Marketing	18
	Service Management	18

# UCCS Four-Year Degree Plan – Bachelor of Science in Business – PGM

The following four-year plan lists all the specific course requirements for the Bachelor of Science in Business degree. The order in which these courses are taken may vary with course availability. However, normal degree progress in the College of Business requires that students complete the degree in a freshman, sophomore, junior, senior sequence.

**Students are responsible for completing all course requisites; requisites are strictly enforced through the registration system.**

**Please consult the Schedule of Courses for specific course requisites.**

All skills, junior core, emphasis, and capstone courses must be completed with a C- or better.

## Suggested First Year

FALL			SPRING			SUMMER		
√	Course	Hours	√	Course	Hours	√	Course	Hours
	PGMT 1002	3		PGMT 1012	2		PGMT 1100	1
	ECON 1010	3		ECON 2020	3			
	ENGL 1310	3		ENGL 2080	3			
	MATH 1040	3		MATH 1120	3			
	GPS 1010	3		INFS 1100	3			
	<b>TOTAL</b>	<b>15</b>		<b>TOTAL</b>	<b>14</b>		<b>TOTAL</b>	<b>1</b>

## Suggested Second Year

FALL			SPRING			SUMMER		
√	Course	Hours	√	Course	Hours	√	Course	Hours
	PGMT 1202	2		PGMT 2002	2		PGMT 2100	1
	COMM 2010 OR COMM 2100	3		PGMT 2202	2			
	ACCT 2010	3		PGMT 2502	1			
	QUAN 2010	3		BIOL 3450	4			
	Explore- Arts, Humanities & Cultures AND Writing Intensive	3		ACCT 2020	3			
				QUAN 2020	3			
	<b>TOTAL</b>	<b>14</b>		<b>TOTAL</b>	<b>15</b>		<b>TOTAL</b>	<b>1</b>

## Suggested Third Year

FALL			SPRING			SUMMER		
√	Course	Hours	√	Course	Hours	√	Course	Hours
	PGMT 2110	1		PGMT 2012	1		PGMT 3002	3
				BLAW 2000 OR SPTM 2000	3		PGMT 3202	2
				MGMT 3000	3		PGMT 3602	1
				MGMT 3300	3		INFS 3000	3
				MKTG 3000	3		OPTM 3000	3
				Open Elective	3		PORT 3000 Writing Portfolio	0
	<b>TOTAL</b>	<b>1</b>		<b>TOTAL</b>	<b>16</b>		<b>TOTAL</b>	<b>12</b>

## Suggested Fourth Year

FALL			SPRING			SUMMER		
√	Course	Hours	√	Course	Hours	√	Course	Hours
	PGMT 3212	1		STRT 4500	3		PGMT 4100	1
	BGSO 4000	3		Emphasis Course	3			
	FNCE 3050	3		Emphasis Course	3			
	Emphasis Course	3		Emphasis Course	3			
	Emphasis Course	3		Open Elective	1			
	Emphasis Course	3						
	<b>TOTAL</b>	<b>16</b>		<b>TOTAL</b>	<b>13</b>		<b>TOTAL</b>	<b>1</b>

## Fall Internship

FALL		
√	Course	Hours
	PGMT 4110	1
	<b>TOTAL</b>	<b>1</b>