



ROY A. GRIGGS
Department of Defense Business Development (DoD) Manager
Managed Business Solutions

Roy A. Griggs is DoD Business Development Manager for Managed Business Solutions (MBS), a Commercial and Federal Information Technology provider headquartered in Colorado Springs, Colorado. In this capacity, he is responsible for selling Information Technology services to Department of Defense customers. He held several positions prior to MBS. He was Vice President, Business Development, Key Solutions, Inc; Director, Business Development, SI International; Regional Director, Office Technology Systems (OTS) Inc; Operations Manager, Intel Corporation; and Strategic Planner, Northrop Grumman, Information Technology Division.

Mr. Griggs retired as a Colonel from the United States Air Force with over 26 years of distinguished service. Following are a few highlights.

He began his military career as a Missile Launch Officer at the 381st Strategic Missile Wing, McConnell AFB, Kansas. He was a Deputy Missile Combat Crew Commander (DMCCC), Standardization DMCCC, Missile Competition DMCCC, Missile Combat Crew Commander (MCCC), and an Instructor MCCC. Following this assignment, he served as an Assistance Professor of Aerospace Studies, Air Force ROTC, Detachment 311, Grambling State University, Louisiana.

He entered the logistics career field as a missile maintenance officer at F.E. Warren AFB, Wyoming. Next, he was selected for an assignment with Education with Industry, General Dynamics Convair Division, San Diego, California. He studied integrated logistics support associated with the Ground Launch Cruise Missile (GLCM), coordinated over 200 integrated logistics support tasks for the FY 86 GLCM-unique production contract, served as Assistance Course Director/Instructor for a GLCM Missile Technical Engineering Course, and wrote the maintenance plan for a GLCM unique turbine gas generator.

Upon completion of this assignment, he attended Intermediate Service School at the Naval War College and following this was assigned as Chief, Headquarters Strategic Air Command (SAC) Systems Office, Hill Air Force Base, Utah. He provided day-to-day logistics inputs for over 100 critical Intercontinental Ballistic Missiles (ICBM) modifications and replacement programs involving expenditures of \$500 million. He was a core member on nine acquisition committees, established executive agenda for 12 customer/depot conferences, and was HQ SAC logistics representative on three Air Force directed Minuteman III missile tiger teams.

Next, he was selected to command the 44th Maintenance Support Squadron, 44th Missile Wing, Ellsworth Air Force Base, South Dakota. In conjunction with command responsibilities, he was the Wing's Project Manager for Minuteman II deactivation. He oversaw the safe removal of 100 reentry



vehicles, 100 guidance sets, and 87 missiles. His actions resulted in the deactivation being completed nine months ahead of schedule with a saving of \$30 million.

He then served at Headquarters USAF, Pentagon, Washington D.C. as a strategic planner for four years with his last position being as Chief, Strategy and Policy Division. While assigned there, he directed the development of the Air Force's first space-related wargame that established a concept of how space assets would fight in the future. He also wrote and orchestrated technology wargame Vulcan's Forge and received a by-name invitation to be the logistics controller for the Air War College annual wargame. He was the Air Force's representative to the Secretary of Defense Revolution in Military Affairs (RMA) senior steering group. The group infused an understanding of how to exploit changes in future warfare. He also served as a guest lecturer on strategic planning and future operating environments. Lastly, he developed a 25-year resource budget tool that connected near-term planning with far-term programming and prioritized 175 programs valued \$62 billion.

During his last assignment he served as Director of Staff, 21st Space Wing, Peterson Air Force Base, Colorado, where he was responsible for directing staff and group activities in support of the 21st Space Wing, Cheyenne Mountain Air Force Station, and worldwide unit missions of missile warning and space control. His duties included planning and integrating all active and passive space surveillance and missile warning upgrades, modifications, and acquisitions, and directing work statement development for 21st Space Wing space sustainment programs. He also directed the 21st Space Wing's force structure planning for new missions, and the transfer of missions and new systems such as Space Based Infrared Systems (SBIRS).

Mr. Griggs education includes a Bachelor of Science Degree in Music Education, a Masters Degree in Music Education, a Masters Degree in International Relations, a Masters Degree in National Security Management and, 30 hours towards a Ph.D. in Counseling and Guidance.

He has extensive board experience. He served on the board of directors for Cheyenne Wyoming Symphony, the Rocky Mountain Community Land Trust, Southeast YMCA, Colorado Springs Black Chamber of Commerce, and the Colorado Springs Black Leadership Forum. He was a member of the Peterson Air and Space Museum Foundation and directed strategic planning for the organization. Complimenting his well-rounded community service, his organizational memberships include the Air Force Association, the Air Force Association of Missileers, the Air Force Electronic and Communication Association, The Retired Military Officer Association, and the National Defense Industrial Association, NAACP, and the Greater Colorado Springs Chamber of Commerce. Mr. Griggs is married to the former Cherlyn Pinkney. They have two children, Rhynel and Roy Jr., and two grandchildren, Dallas and Dominique.